



Grant Thornton  
Abdulaal

Audit | Tax | Advisory

20  
YEARS IN SAUDI ARABIA  
AND BEYOND

## Our **education sector** industry expertise

We go beyond business as usual,  
so you can too.



Adaptive



Collaborative

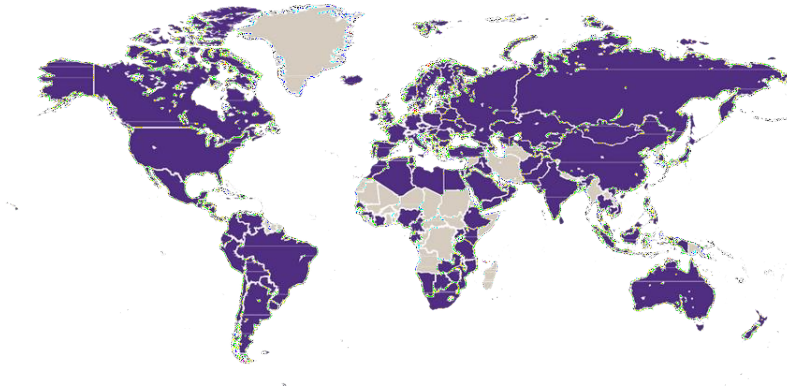


Innovative

# About Grant Thornton

A global network of professionals providing audit, tax and advisory services in 150 markets. Whether your business has domestic or international aspirations, Grant Thornton can help you to unlock your potential for growth wherever and whenever needed.

## Our Global Clients Include



## Global Quick Facts



**\$8.5bn**  
in global  
revenue



**80,000+**  
professionals



**150**  
markets  
worldwide



### Did you know?

Over 80% of clients rate us as world-class in the areas that matter most to them.

Our International Business Centers (IBCs) are the gateway to all resources throughout the global organization.

Each centre is led by a partner who manages referrals, co-ordinates multi-member firm pitches, identifies the experts and services required and helps to speed up cross-border pricing decisions. Involving an IBC director helps the lead firm meet client needs as they expand across borders.

# Spotlight on Grant Thornton Bahrain



## Our People



**160+**  
employees



**11**  
Partners



**7**  
Directors and  
Senior Managers



**8**  
Nationalities



**50%**  
Expert Bahraini  
Workforce



**40%**  
Professional positions  
held by women

**2,000+ clients**  
across the following industries



## Education Sector



Aviation



Energy



Finance



FMCG



Healthcare



Hospitality  
& Tourism



Manufacturing



Real  
Estate

## Our Brand Promise



**We care about people and relationships**

We make business personal.



**We are more agile**

We work at the pace that matters. Yours.



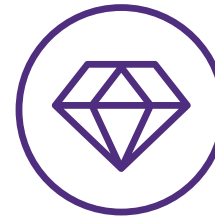
**We value different perspectives**

We value diverse perspectives.



**We show the way**

We don't predict the future. We help you shape it.



**We keep a sharp focus on quality**

We are committed to delivering consistently high quality.

As a global organization, we focus on providing the best-in-class services designed to deliver real value and support investor confidence.

We use the same tools, methodologies, training and standards across geographies to ensure consistency and cohesion.

Our scale and depth mean we have credible teams in all jurisdictions.

## Services we offer

*Our experience spans a variety of sectors, enabling us to tailor our inter-disciplinary expertise to the unique needs of the education industry.*

Our culture of collaboration and respect enables us to provide you with a seamless experience.



### Audit and Assurance

- Financial assurance
- Non-financial assurance
- Financial accounting and advisory solutions
- Sustainability (ESG)
- Additional services

### Technology Advisory

- Governance
- Technology modernization
- Cyber strategy and transformation
- Cyber resilience
- Cyber governance, risk and compliance
- Cyber defense
- Data Privacy

### Risk Advisory

- Internal audit services
- Governance, risk and compliance
- Environmental, social governance
- Forensic advisory
- Business process transformation
- Human capital advisory

### Growth Advisory

- Business consulting
- Startup advisory
- Business restructuring
- Deal advisory – M&A services
- Valuations, Joint venture, Debt and Equity advisory
- Due diligence, Purchase price advise

### Tax Advisory

- International taxation
- Corporate Income Tax (CIT)
- Excise tax
- Value Added Tax (VAT)
- Custom matters
- Other services

### Business Process Solutions

- Managing end-to-end financial accounting services
- Financial reporting advisory
- Bookkeeping and financial accounting
- Interim financial controller support and loan staffing
- Human capital solutions

### Corporate & Regulatory Advisory

- Company formation and secretarial works
- Business restructuring
- Liquidation support
- Preparation of legal documents and contracts
- Legal compliance
- Due diligence

# Key market trends: Local & Global Challenges and Opportunities

*As we increasingly move seamlessly between the digital and physical worlds, nearly all students will learn online or remotely for at least some portion of their education path.*

Technology is becoming increasingly embedded within the field of education. Online learning has proven to be more accessible for students due to greater flexibility and lower fees. As a result, the global online education market is expected to grow substantially within the next few years. In addition, the increasing **emphasis on personalized learning** has been made possible through the use of **data analytics and algorithm-based recommendations**.

Recent advancements in **artificial intelligence (AI)** have stirred new challenges and benefits for educators. AI must be viewed—not as an inconvenience that interferes with accurate assessment of students—but as a powerful tool with the potential to **significantly reduce the administrative burden** for educators and administrators. Finally, virtual and augmented reality tools can provide students with an immersive learning experience for more memorable learning.

Undoubtedly, the education sector stands on the brink of significant transformation.

Let's rise to the challenge **together**.

## Our contributions



Driving innovation in the sector



Helping businesses grow with 360° thinking



Skills with real-world experience



We are where you are

*We combine global scale with local insight, quality and understanding to give you the assurance, tax and advisory services you need to realize your ambitions.*

## How Grant Thornton's solutions can help you

*Our approach in supporting you to assess, protect and restore value in your business starts with helping you to regain control by stabilising the business, whilst developing a robust and realistic turnaround plan. We draw upon our deep expertise across a range of different areas, customised to your specific needs.*

Successful turnarounds require the development of a credible plan that has been stress tested against various scenarios, along with a transparent communication strategy that meets the needs of all stakeholders. Building trust, and not breaking promises, will be critical if the plan is to be realised.

## Our Industry-Specific Solutions

### Compliance

- Compilation and filing of VAT returns
- Review of VAT returns
- Assessment & implementation of VAT
- Incorporation/Liquidation of entry
- Addition/Deletion of Partners
- Addition/Deletion of Activities
- Personal Data Protection Law (PDPL) Testing



### Operations

- Preparation of feasibility studies.
- Preparation of business plan
- Due diligence
- Merger & acquisition transactions



### Strategy

- Internal Audit
- Preparation of policies and procedures
- Physical verification of assets
- Outsourcing of accountant
- CFO services
- Audit support services
- Payroll services
- Assessment of IT Controls
- Cybersecurity testing

Our approach to requirements is always custom developed and strategically prepared based on the specifics of the situation and client expectations. This ensures that we deliver the maximum value at the most cost-effective fees and within the required timelines.



**Anand Ramakrishnan**

Industry Expert

Partner, Audit and Assurance

# Our Global Credentials



University of Nizwa  
(Oman)

*Growth Advisory*



University of Tuluz  
(Oman)

*Growth Advisory*



Capital University  
(Oman)

*Growth Advisory*



King Williams College  
(Isle of Man)

*Audit and Assurance*



National College Of  
Business & Technology  
Company, Inc. (Puerto  
Rico)

*Audit and Assurance*



International School of  
Phnom Penh Association  
(Cambodia)

*Audit and Assurance*



Fu Jen Catholic  
University (Taiwan)

*Audit and Assurance*



Government of Republic of  
Tajikistan, Ministry of  
Education (Tajikistan)

*Audit and Assurance*



Institute of Petroleum  
Studies, Uniport (Nigeria)

*Audit and Assurance*



University of Canterbury  
(New Zealand)

*Risk Advisory*



University of Otago  
(New Zealand)

*Growth Advisory*



Cambridge Education  
Group Limited (Ireland)

*Growth Advisory*



Forum for Indian Institute  
of Technology and Joint  
Entrance Examination  
(FIITJEE) (India)

*Tax Advisory*



Saigon Polytechnic  
College (Vietnam)

*Growth Advisory*



Veritas University  
(Nigeria)

*Audit and Assurance*



Singapore (Cambodia)  
International Academy  
Co., Ltd (Cambodia)

*Business Process  
Solutions*



International School  
of Bergamo (Italy)

*Growth Advisory*



Yonsei University  
(South Korea)

*Audit and Assurance*



Knightsbridge Schools  
International Malta  
(Malta)

*Tax Advisory*



Massey University  
(New Zealand)

*Risk Advisory*



Central University of  
Technology (South Africa)

*Audit and Assurance*



Bangladesh Institute  
Of Governance And  
Management  
(Bangladesh)

*Audit and Assurance*



East West University  
(Bangladesh)

*Audit and Assurance*

## Our Local Credentials



The University of Bahrain

*Audit and Assurance*



The New Indian School W.L.L.

*Financial Reporting*



The Asian School

*Risk Advisory*



Al Mashreq Training Co. W.L.L.

*Success Factors  
Implementation Assistance*



The Bahrain Bayan School

*Business Process  
Solutions*



Ebenezer Private School

*Technology Advisory*



Palms School Bahrain

*Technology Advisory*



Al Moalem Institute Co. W.L.L.

*Technology Advisory*



Riffa Views International School W.L.L.

*Technology Advisory*



Capital School W.L.L.

*Risk Advisory*



Al Rawabi Private School W.L.L.

*Audit and Assurance /  
Tax Advisory*



The Children's House Montessori Kindergarten W.L.L.

*Audit and Assurance*



Little Gems Pre-School W.L.L.

*Audit and Assurance*



Quest School W.L.L.

*Audit and Assurance*



Nadeen School W.L.L.

*Audit and Assurance*



Bin Faqeeh Education Co. W.L.L.

*Audit and Assurance*



Hawar International School W.L.L.

*Risk Advisory /  
Growth Advisory*



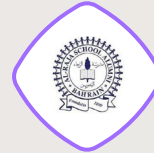
Arabian Pearl Gulf School (APG School)

*Audit and Assurance*



Kids' Corner Preschool and Childcare

*CFOs Advisory*



Al Raja School W.L.L.

*Risk Advisory*



KG Kids Preschool

*Audit and Assurance*



The Kingdom University

*Risk Advisory /  
Growth Advisory*

# Our Leadership Team



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**CELEBRATING**

**20**

YEARS IN BAHRAIN  
AND BEYOND



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