



Grant Thornton  
Abdulaal

Tax | Audit | Advisory

## Our **food service and restaurant** industry expertise

We go beyond business as usual,  
so you can too.



Adaptive



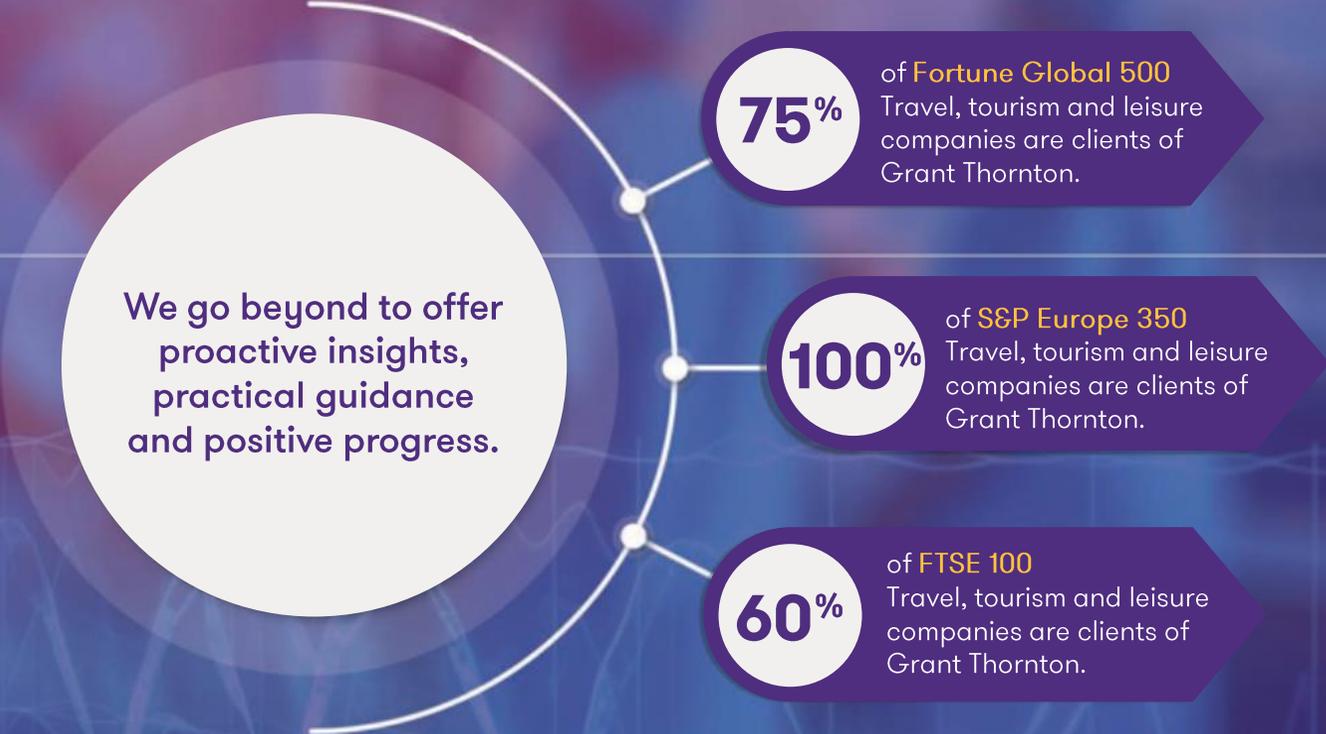
Collaborative



Innovative



# Our global clients in your industry



We go beyond to offer  
proactive insights,  
practical guidance  
and positive progress.

**75%**

of **Fortune Global 500**  
Travel, tourism and leisure  
companies are clients of  
Grant Thornton.

**100%**

of **S&P Europe 350**  
Travel, tourism and leisure  
companies are clients of  
Grant Thornton.

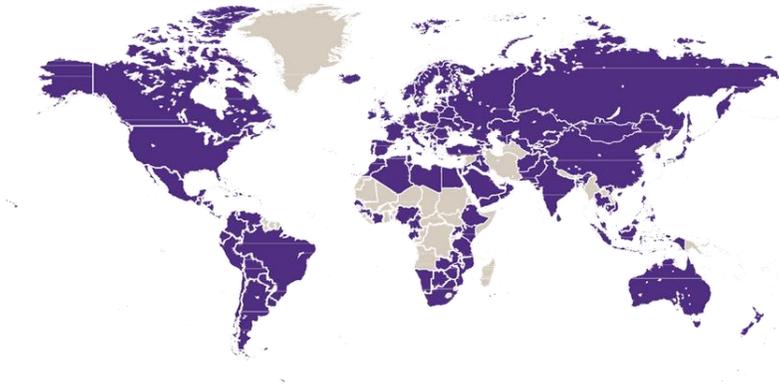
**60%**

of **FTSE 100**  
Travel, tourism and leisure  
companies are clients of  
Grant Thornton.

# About Grant Thornton

A global network of professionals providing audit, tax and advisory services in 147 countries. Whether your business has domestic or international aspirations, Grant Thornton can help you to unlock your potential for growth wherever and whenever needed.

## Our Global Clients Include



## Global Quick Facts



**\$7.5 billion**  
in global  
revenue



**73,000+**  
professionals



**150**  
markets  
worldwide



Our International Business Centers (IBCs) are the gateway to all resources throughout the global organization.

Each centre is led by a partner who manages referrals, co-ordinates multi-member firm pitches, identifies the experts and services required and helps to speed up cross-border pricing decisions. Involving an IBC director helps the lead firm meet client needs as they expand across borders.



### Did you know?

Over 80% of clients

rate us as world-class in the areas that matter most to them.

# Spotlight on Grant Thornton Bahrain



## Our People



**160+**  
employees



**9**  
Partners



**10**  
Directors and  
Senior Managers



**8**  
Nationalities



**50%**  
Expert Bahraini  
Workforce



**40%**  
Professional positions  
held by women

**2,000+ clients**  
across the following industries



## Food Service and Restaurant Industry



Aviation



Contracting &  
Infrastructure



Education



Energy



Finance



FMCG



Healthcare



Manufacturing



Real  
Estate



Travel, tourism  
and leisure

## Our Brand Promise



**We care about people and relationships**  
We make business personal



**We are more agile**  
We work at the pace that matters. Yours.



**We value different perspectives**  
We value diverse perspectives.



**We show the way**  
We don't predict the future. We help you shape it.



**We keep a sharp focus on quality**  
We are committed to delivering consistently high quality.

As a global organization, we focus on providing the best-in-class services designed to deliver real value and support investor confidence.

We use the same tools, methodologies, training and standards across geographies to ensure consistency and cohesion. Our scale and depth mean we have credible teams in all jurisdictions

### Did you know?



Over 80% of clients rate us as world-class in the areas that matter most to them.

## Services we offer

*Our experience spans a variety of sectors, enabling us to tailor our inter-disciplinary expertise to the unique needs of the Travel, tourism and leisure industry.*

Our culture of collaboration and respect enables us to provide you with a seamless experience.



### Audit and Assurance

- Financial assurance
- Non-financial assurance
- Financial accounting and advisory solutions
- Sustainability (ESG)
- Additional services

### Technology Advisory

- Governance
- Technology modernization
- Cyber strategy and transformation
- Cyber resilience
- Cyber governance, risk and compliance
- Cyber defense
- Data Privacy

### Risk Advisory

- Internal audit services
- Governance, risk and compliance
- Environmental, social governance
- Forensic advisory
- Business process transformation
- Human capital advisory

### Growth Advisory

- Business consulting
- Startup advisory
- Business restructuring
- Deal advisory – M&A services
- Valuations, Joint venture, Debt and Equity advisory
- Due diligence, Purchase price advise

### Tax Advisory

- International taxation
- Corporate Income Tax (CIT)
- Excise tax
- Value Added Tax (VAT)
- Custom matters
- Other services

### Business Process Solutions

- Managing end-to-end financial accounting services
- Financial reporting advisory
- Bookkeeping and financial accounting
- Interim financial controller support and loan staffing
- Human capital solutions

### Corporate Compliance & Regulatory Advisory

- Company formation and secretarial works
- Business restructuring
- Liquidation support
- Preparation of legal documents and contracts
- Legal compliance
- Due diligence

## Key market trends: Local & Global Challenges and Opportunities

Advancements in **technology**, **evolving consumer demographics**, and **unprecedented economic conditions** are driving significant transformations in the food service and restaurant industry.

The global and Middle Eastern food service markets, particularly in Bahrain, are rapidly evolving with distinct trends. The online food delivery market is expected to reach \$165.3 billion by 2025, growing at a **CAGR of 9.9%**. Bahrain has seen a **25% increase in online orders**, reflecting a shift towards convenience and **technology**. There's a rising demand for healthier and organic food options, with 45% of consumers prioritizing these choices. **Sustainability** is gaining importance too, driven by national initiatives. **Technological advancements** are transforming dining experiences, with 65% of restaurants adopting **AI and digital payment systems**. Additionally, the industry faces **skill shortages** particularly in support functions, as businesses are increasingly focused on their core areas. We **offer skilled outsourced staff on secondments** and **functional outsourcing solutions** to bridge these gaps, providing you with the expertise needed to navigate these changes effectively. Our **audit, advisory, and taxation services** are tailored to navigate these trends. We provide **compliance solutions**, operational strategies for efficiency and customer satisfaction, and **strategic advisory** to capitalize on market opportunities.

Grant Thornton is here to help your business thrive amid these dynamic changes.

### Our contributions



Driving innovation in the sector



Helping businesses grow with 360° thinking



Skills with real-world experience



We are where you are

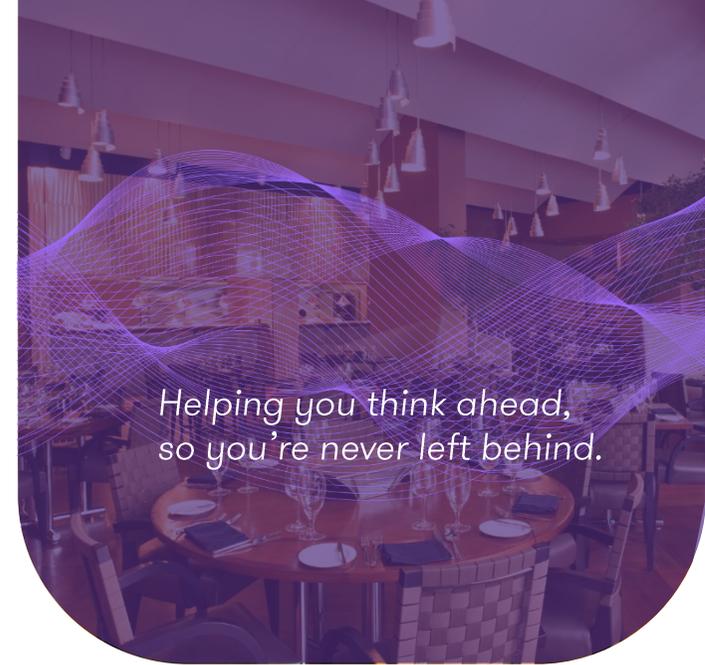
*We combine global scale with local insight, quality and understanding to give you the assurance, tax and advisory services you need to realize your ambitions.*

# Our industry-specific solutions

Our approach to requirements is always custom developed and strategically prepared based on the specifics of the situation and client expectations. This ensures that we deliver the maximum value at the most cost-effective fees and within the required timelines.

**Compliance** ➤ **Operations** ➤ **Strategy**

	Audit and Assurance	<b>Financial assurance</b>	Financial accounting and advisory solutions Sustainability (ESG)	Non-Financial Assurance
	Risk Advisory	<b>Internal Audit Services</b>	Environmental, social governance Forensic Advisory Business Process Transformation Human Capital Advisory	Governance, Risk and Compliance
	Tax Advisory	<b>Internal Taxation</b>	Excise Tax Value Added Tax (VAT) Custom Maters	Corporate Income Tax (CIT)
	Technology Advisory	<b>Cyber strategy and transformation Cyber governance, risk and compliance</b>	Cyber Defense Data Privacy	Cyber Resilience Governance
	Growth Advisory	<b>Deal Advisory Transaction Support Services</b>	Business restructuring	Business Consulting
	Business Process Solutions	<b>Financial Reporting Advisory</b>	Bookkeeping and financial accounting Interim financial controller support Human capital solutions	Managing end-to-end financial accounting



Helping you think ahead,  
so you're never left behind.



**Damcy Dudeja**  
Industry Expert  
Senior Manager,  
Business Process Solutions

# Our Global Credentials



Beijing Daojia Times  
Catering Management  
Co., Ltd.  
Audit and Assurance



Operadora de  
Alimentos, S.A. de C.V.  
Audit and Assurance



Enjoy Group  
Advisory Services



Insas Berhad  
Audit and Assurance



South American  
Restaurants Corp  
Audit and Assurance



WENDCO OF PUERTO  
RICO, INC.  
Audit and Assurance



China Quanjude (Group)  
Co., Ltd.  
CFO Advisory



A'saffa Foods SAOG  
Advisory Services



Giggling Restaurants  
Limited  
Advisory Services



Genesis BBQ Co. LTD  
Audit and Assurance



Mercantile and Capital  
Bars groups  
Growth Advisory



Capella Holdings Joint  
Stock Company  
Audit and Assurance



The Capital Group  
Limited  
Tax Advisory |  
Growth Advisory



Hotel Dar Saïd and  
Restaurant Dar Zarrouk  
Risk Advisory



Akkol Hazir Yemek  
San.ve Tic.A.Ş.  
Audit and Assurance



Hoang Yen Group  
Tax Advisory |  
Growth Advisory



Redsun-ITI Corporation  
Audit and Assurance



Nourish Group Limited  
Audit and Assurance



McDonald's ÖR s.r.o.  
Advisory Services



Alajmo Spa  
Tax Advisory



Aramark Servicios de  
Catering, S.L.  
Tax Advisory



Tavuk Dünyası Gıda  
Sanayi ve Ticaret A.Ş.  
Audit and Assurance

# Our Local Credentials



Banader Hotels  
(Downtown Rotana)

Audit and Assurance |  
Risk Advisory



Gulf Hotels Group B.S.C.

Growth Advisory |  
Technology Advisory



Lulu Tourism Company

Audit and Assurance |  
Tax Advisory



Al Areen Hotels W.L.L.

Audit and Assurance



Art Rotana Hotel W.L.L.

Audit and Assurance



La Rosa Hotel W.L.L.

Audit and Assurance



Mercure Grand Hotel  
Seef

Audit and Assurance



Novotel Aldana Resort

Risk Advisory |  
Tax Advisory



Royal Saray Resort W.L.L.

Audit and Assurance



Sofitel Bahrain Zallaq  
Thalassa Sea and Spa

Risk Advisory



The Grove Hotel W.L.L.

Audit and Assurance |  
Tax Advisory



The Arch Hotel W.L.L.

Audit and Assurance



Reef Boutique Hotel  
B.S.C. (c)

Audit and Assurance



The Lost Paradise  
of Dilmun W.L.L.

Audit and Assurance |  
Growth Advisory



Grand Swiss-Bel  
Hotel W.L.L.

Risk Advisory



The Art Hotel and  
Resort W.L.L.

Audit and Assurance



City Point Hotel W.L.L.

Audit and Assurance



Dannat Resort  
Development Co. Limited

Audit and Assurance



Mukta A2 Cinemas

Risk Advisory



Bahrain Cinema  
Company B.S.C.

Risk Advisory



Bahrain International Golf  
Course Company B.S.C. (c)

Audit and Assurance



Ozone Entertainment  
Center W.L.L.

Audit and Assurance



Gulf Residence Amwaj

Audit and Assurance



Bahrain Family Leisure  
Co. B.S.C.

Risk Advisory

# Our Leadership Team



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