

# Debt Advisory and Restructuring

**Financial Advisory** 

2020





#### About Us

The Debt and Restructuring team at Grant Thornton Bahrain can advise you on your funding needs and challenges. Our unique, quality-oriented services are based on an agile and customised advisory process. We will identify and meet your funding objectives, including finding, securing and establishing the right debt and capital structure, as well as providing you with debt refinancing, restructuring and related advisory services.

Our team has extensive experienced in managing the requirements of local and international financial institutions as well as government funded public authorities.

Our team has a robust, technical and commercial knowledge of the **debt markets** as well as close ties with banks and institutional financiers.

#### **Services**





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### Structuring, negotiating and securing new funding

We can help you fund your business projects by maximising your funding opportunities as part of an agile and efficient process. We do this by:

- Assessing your company's financial health and understanding your specific funding needs.
- Evaluating your funding choices and electing the best strategy for you.
- Preparing a detailed, descriptive logbook about your company and its ties with the relevant funding parties.
- Negotiating funding proposals and working with your management team all the way up to completion.

## Independent Business Reviews (IBRs)

We can offer you our independent opinion about your company's viability in order to regain the financing parties' trust. The IBR's scope includes:

- A clear diagnostic review of the company's financial performance in the past few years.
- The company's strategic fit with key trends in your industry and the wider economic environment.
- An analysis of the company's business plan as well as its short, medium- and long-term cash requirements.
- A review of existing guarantees and funding options available.



#### Working capital management

We can help you fund your business projects by maximising your funding opportunities as part of an agile and efficient process. We do this by:

- Assessing your company's financial health and understanding your specific funding needs.
- Evaluating your funding choices and electing the best strategy for you.
- Preparing a detailed, descriptive logbook about your company and its ties with the relevant funding parties.
- Negotiating funding proposals and working with your management team all the way up to completion.



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### Refinancing advisory services

The purpose of a refinancing process is to achieve an optimum financial structure to ensure your business is sustainable. We will help you by:

- Preparing a detailed financial, strategic and operational analysis of your company.
- Preparing a debt map for your company, including a review of all your funding contracts and guarantees granted.
- Assessing the funding structure that best meets your company's cash-flow needs.
- Negotiating with creditors to secure a refinancing agreement and, if applicable, to select new funding alternatives

### Restructuring Review

We provide Restructuring Review services to companies under operational distress or seeking management advisory in relation to destressed business unit to help them turn around and regain their financial stability. We do this by:

- Review of the company's financial position and analysing the impact of key restructuring options on the wider Group.
- Estimating debt recovery scenarios and developing a feasibility plan to determine the resources needed for business continuity.
- Assessing exit strategies and asset liquidation alternatives.
- Providing support during the restructuring process: compositions with creditors, debt reduction/postponement arrangements, etc

Strategic repositioning and operational restructuring

The purpose of a refinancing process is to achieve an optimum financial structure to ensure your business is sustainable. We will help you by:

- Preparing a detailed financial, strategic and operational analysis of your company.
- Preparing a debt map for your company, including a review of all your funding contracts and guarantees granted.
- Assessing the funding structure that best meets your company's cash-flow needs.
- Negotiating with creditors to secure a refinancing agreement and, if applicable, to select new funding alternatives

#### **Contact Us**



Our firm includes financial, tax and legal advisers as well as auditors and consultants, and we provide value-added services to a wide variety of clients in Bahrain and worldwide through our member firms.



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